

HUP LIAN ENGINEERING PTE LTD

BUSINESS DEVELOPMENT MANAGER

Location: Woodland area, Singapore

No. of Vacancies: 1

Duties and Responsibilities:

Responsible for sales tendering and operations. Driven to develop business opportunities with existing and new customers.

- Maintain and develop existing accounts.
- Identify potential sales opportunities from new accounts.
- Follow up on potential sales leads and develop into sales opportunities.
- Preparation of quotation and tenders.
- Ensure company profitability.
- Assist in expediting and recovery of bad debts.
- Assisting operations in managing job completion.
- Lead, manage, supervise and motivate subordinates/ staff.
- Ad-hoc duties as and when assigned by the company.

Requirements and Qualifications:

- Minimum Diploma/ Degree holder in related field.
- Well-verse in structural steel work
- Excellent interpersonal communication and good presentation skills.

If you are keen to the above position, please email a detailed resume, together with a recent passport-size photograph with current and expected salary to jenny.chong@chasen-logistics.com. (All applications will be in strict confidence. We regret that only short-listed candidates will be notified).